



Alumni Update

Spring 2007

New Year, New Resolutions



Dr. Stephen Hodges,
Chairman and President
Hult International Business School

Please welcome:

Tim Penasack, class of 2000, has been appointed as the Alumni Representative to the school's Board of Directors.

Dr. Richard Joseph from the University of Texas at Austin has joined as Academic Dean.

Dana Mann has joined as Executive Director of Student Services, supported by Dan Denoncourt and Noelle Gross.

Jennifer Blackmon has joined Hult as the Career Services Associate.

Amina Khan has joined Hult as the Career Services Manager.

Martha Bayliss Whyte has rejoined the school as the Alumni Affairs Coordinator.

Happy Lunar New Year!

This is my first Alumni Update since taking over as President of Hult from Lynne Rosansky, who has moved to the Levin Institute in New York as Vice Provost. It is my great pleasure to update you on the status at the school.

In the words of Winston Churchill, "To improve is to change; to be perfect is to change often." And true to this view, these have been exciting times at the school. I am very happy to inform you that we have made much progress on all fronts.

Starting in mid January, we welcomed the December 2007 class to the school: 52 students from 25 countries. This brings the total number of students currently at the school to just over 150 from 35 countries. As you would expect for Hult, the student body is very diverse. We have students from all types of backgrounds - from a medical doctor to a lawyer, from a Senior Brand Manager to a Senior Software Engineer, and from a CEO to a teacher.

With the New Year, I made a few personal resolutions (the normal: get more exercise, spend time with my wife, etc) and professional. The professional resolutions, I am happy to report are already well underway:

Build the Hult brand: We have launched a series of advertisements at Logan Airport in Boston targeting the international business travelers with the aim of building awareness of the school amongst local employers.

Increased employer network: the expanded Career Services team will focus on providing greater placement support to students. We have just started a direct mailing to major MBA employers introducing the school to them, and will be following up to arrange meetings to better understand their hiring needs.

Enhanced academic program: we have appointed the following faculty members as department heads to review the course content:

- 1. Finance and Accounting:**
Professor Wes Marple
- 2. Marketing:** Professor Jehiel Zif
- 3. Management:** Professor Patrick Courtin
- 4. Operations and MIS:**
Professor Shawn O'Donnell

I am very pleased with the progress we have made so far and want to thank all of those who have contributed to our continued excellence. There are many other initiatives underway in particular a number of cooperation agreements with business schools in both Boston and abroad that will greatly enhance the existing MBA program and enrich the student experience.

Please feel free to email me at Stephen.Hodges@hult.edu as I am happy to be in further contact with alumni and students.

Best,

Dr. Stephen Hodges
President



Hult takes off at Logan Airport!

From the Office of Career Services

Dear Alumni,

The newly expanded Hult Career Services team is off to a great start, and we are looking forward to expanding our services to better serve Hult students and alumni!

For the August 2006 class we saw an excellent rate of 88% employed or offered at three months after graduation. Many students received multiple offers and have had the great opportunity to negotiate their salaries and signing bonuses to even higher levels. While only 57% of those employed have provided their compensation information, the average salary is USD 82K with an USD 8K signing bonus. Some of the companies include: Deloitte, PwC, Avaya, EF, Sidel, State Street, Dell and WR Grace. Some of the exciting jobs include: CTO, Senior Consultant, Global Sourcing Manager, Senior Planning Analyst, Product Marketing Manager, and President.

The December 2006 class is also well on its way with over 50% of students already employed. Some of the companies include: McKinsey, Ernst & Young, Ford Motors, PwC, Saatchi, and ESCOM.

We are talking to many local, national and multi-national corporations to develop full-time and internship opportunities for students and alumni. Additionally, we have sent out our first mass mailing of December 2006 resume books to over 200 companies in the Boston and New York area and intend to continue to expand this for every class.

Hult Career Services welcomes alumni who seek advice regarding career transitions or advancement after their academic relationship with the school is over. We would love to hear from you. Please give us a call or send us an email!

Linnea Löf, Director (center)
Linnea.Lof@hult.edu

Amina Khan, Manager (left)
Amina.Khan@hult.edu

Jennifer Blackmon, Associate (right)
Jennifer.Blackmon@hult.edu



Job Placements of Hult Graduates

You can now find Hult graduates at the following companies:

- Accenture
- ALG
- Bain & Company
- Banco de Credito
- Deloitte
- EF
- Gerdau Ameristeel
- Government of Mexico
- iProspect
- Johnson & Johnson
- JP Morgan
- KPMG
- Maruho
- McKinsey
- Mitsui
- POSCO
- PWC
- Satyam
- State Street
- Stop & Shop

Hult in the News

Hult has been recognized in the global press! The Japan Times, one of Tokyo's most read newspapers, ran an article titled "Flexibility key in selecting MBA program", where Hult is mentioned among other prestigious MBA programs. The focus of the article emphasizes one of the most desirable qualities different MBA programs have in common is flexibility. Hult is recognized for offering unique flexibility in the content of the programs offered at the school. Gina Shin, Director of Recruiting for Hult in Asia, is quoted in the article for pointing out that Hult offers students a wide range of practical experiences throughout the course of their program. To view the article in full please go to: <http://www.globaldaigaku.com/global/en/schoolsearch/mba/img/japantimes-mba.jpg>



Hult is more visible than ever! Thanks to recent marketing efforts, Hult can be seen in "high traffic" areas near the school.

Hult Alumni Gather for Drinks and Discussion

A group of Boston area alumni gathered on the Hult campus in November 2006 to meet with staff members, including Martha Whyte, the new Alumni Affairs Coordinator, who returned to the school in this new role recently. With a jazz quartet playing in the background, alumni, staff, faculty, potential students, and student representatives from the current class chatted, and had the opportunity to reconnect with the school and one another.

Several ideas were generated from the discussion. Recent classes have appointed a Class Representative, who would serve as the point person to collect information from their classmates- expanding this to previous classes would ensure current information in the database. Building on the reunion being planned by the class of 1982 for June of this year to include all alumni was a popular theme, as well as other areas where alumni are eager to get involved with the school. Any alumni interested in serving on an alumni committee should contact: martha.whyte@hult.edu.



Have a look - you might just recognize a familiar face or two!

Hult Students Rank #12 at the "Innovation Challenge"

Two teams of Hult students from the August 2007 class recently participated in the 2006 Innovation Challenge hosted by the Darden Graduate School of Business at the University of Virginia. The Innovation Challenge charges students to create an "innovative solution to a real-world challenge faced by our sponsors." More than 400 teams from 88 universities competed in this global competition. Two Hult teams placed in the top 25 out of 50 teams. Team members Yong Beng Lim, William Ho, Kuppusamy Vignesh and Frederic Cousquer placed #23 in the American Express Challenge and Devin Bell, Martin Frandsen, Ignacio Sola and Adam Hopewell placed #12 in the M&M's Challenge. Please join us in congratulating our students on their success. To learn more about the Innovation Challenge, please visit www.innovationchallenge.com



"The NYSE visit is an unforgettable experience. Nothing compares to seeing the traders live in action and the trading floor in person." William Ho (August 2007)

Students visit the New York Stock Exchange

The Hult Consulting Club received an invitation to visit the New York Stock Exchange (NYSE) for an overview of the trading floor and to participate in round table discussions concerning the future of global financial markets, hosted by NYSE Director Murray Teitlebaum. These discussions allowed students an opportunity to speak openly with NYSE Officers on specific topics including the future of electronic trading and the "hybrid" trading platform initiative, the impact of Sarbanes Oxley (SOX) on non-U.S. company listings, and current developments in the proposed merger between NYSE and Euronext, N.V.

Following the round table discussion was an exclusive invitation for Hult students to tour NYSE facilities, board room, and trading floor. There, students observed both human and electronic resources required for trading operations.



Students were invited on an exclusive tour of the trading facilities in New York City.

Congratulations December Class of 2006



Hult Recruiters Around the World

Warm greetings from the Recruiting Team: Alice Huang, Fernando Mora, Tate Jones, and Ashley Ludovicy in the Boston Office and Carol Hung, Gina Shin and Lisa Ring in the Hong Kong office.

This past fall, we met with alumni in Paris, Mexico City, Zurich, Frankfurt, London, Lima, Caracas, and Miami. For this spring, recruiters will be at MBA fairs in the following cities: Toronto Feb. 20, NY Feb. 24, Frankfurt Mar. 3, Moscow Mar. 5, London Mar. 8, Paris Mar. 10, Boston Mar. 12, Milan (info session) Mar. 15, Rome Mar. 17, Lisbon Mar. 19, Barcelona Mar. 22. Please look out for an invitation to drinks or dinner in one of those cities!

We thank the many alumni who have provided valuable support in many ways and welcome all updates on career, travel, and life in general! Please call the Boston office to speak with Executive Director of Recruiting Alice Huang at +1 617 619 1855 or email alice.huang@hult.edu.



Asia Recruiting Team at an MBA fair in Tokyo. Pictured here with Hult Alumni residing in Japan.

Hult Alumni Homecoming This June

Hult staff are working with the class of 1982 on their 25th reunion to be held during the second week of June this year. All alumni are cordially invited to return to Boston to celebrate, reminisce and reacquaint themselves with the school and the city. Those classes celebrating banner years (10th, 20th, etc) are especially invited to join us. Further details coming via email and the website shortly. Contact Martha Whyte, Alumni Affairs Coordinator at Martha.Whyte@hult.edu if you are interested in working on bringing your class "Back to Boston".



From the Alumni Office

Dear Friends,

As I sat down to write this letter, I realized that I was back at the school, where I spent so many years, and back among the alumni with whom I share so many memories. I am delighted to be part of the team again at Hult and learning about new things that are going on - like how the registrar juggles scheduling three different cohorts for classes simultaneously and how study rooms are reserved for the teams. I am also learning that much remains the same - I had the pleasure of attending the annual international Thanksgiving feast, and sampling wonderful food from around the world. What better way to introduce someone to your culture than to invite them to a meal?

Though there are many new additions to the school, the core of the program remains the same - students are still worrying about exams, struggling with teamwork as they decipher what it really means to be part of a multicultural, multilingual, multiethnic working group, wondering about employment after graduation and how they are going to juggle the assignments that have them losing sleep. Owen Murray is still playing golf with anyone who believes they can beat him at the game he loves so dearly. And alumni still have a key role to play in the school - its present and its future.

You will see in this issue of the Alumni Update some of what has been going on at the school and also hear about what will be going on - plans for a homecoming reunion in the summer of 2007 and recruiting trips planned by the Hult recruiting team. Read about what has been happening with your classmates as many have written in with news about their latest accomplishments - a new job, a new baby, or a move to a new country. We encourage you to share this information with us, and have included an update coupon on the back of this Alumni Update. (Please fax it back to 617 746 1991, or email Martha.Whyte@hult.edu).

One of the most important resources we can share with you is the alumni database. Please log on to alumni.hult.edu and update your information (your username is firstnamelastname, and your password is firstname). Then, take a moment to search for some of your classmates. Do you know where your teammates are with whom you struggled over finance exams? If you are in contact with classmates or countrymates that you know studied at the school then we'd love to have you pass this information on to them as well. We want to welcome all alumni back, and look forward to hearing from you.

Warm regards,

Martha Bayliss Whyte
Alumni Affairs Coordinator

Class Notes

We are happy to hear what alumni around the world are doing. Please keep the news coming! Email updates about you and your Hult classmates to Martha.Whyte@hult.edu.

Bill Thompson (1980) writes from sunny Florida about his current engagement: Trans Ocean Investment Services, LLC (TOIS) is a firm consisting of private investors pursuing current opportunities in South Africa, Mauritius, and Ghana. His work at the present time is focused on organizing funding for ventures in the alternative fuels (ethanol and biodiesel) arena for ventures in the southern United States, South America, and West Africa. TOIS fulfills a Merchant Banking / Venture Capital role by off-balance sheet investing in companies, and raising additional capital for client companies.

He would very much like to make contact with fellow alums who reside in the Sunshine State so please do forward any contact information that you have available.

Bill and his wife, Sandra (Alston), formerly of ADL's old Energy Economics Library, have been living in South Florida since returning in November 2000 from living in Johannesburg, South Africa. They were drawn there by the birth of their first grandson, Aaron Frederick Bryan who is now six. Aaron has since been joined by his brother, Evan Frederick Bryan who will be two come January 1, 2007 as the fifth baby born in the State of Florida in 2006.

Bill submitted this photo of his immediate family as they vacationed this summer on Martha's Vineyard.



Francis Baffour (1980) is working for the Office for Thrift Supervision at the Treasury, based in New York City.

Christian Kardashian (1993) writes that **Pete Hammond** (1993) visited for Thanksgiving and had a GREAT TIME! Here is a picture of Christian's children - the twins - now 6 (Cosette &



Ezequiel), Agnes (3) and Nicole (1). Christian is now working for Sprint - SBS International Markets - Southern Cone - back in Argentina after ten years of working abroad.

Hiro Fukao (1994) sent an email saying he is still working for ADL/TIAX for almost ten years after graduating from the school.

Chiqui Morales (1996) is a contract management consultant who specializes in the development and roll out of new products and services for international organizations. Last year (2006), he led the implementation of management education programs for large private business education providers in Singapore, Hanoi, and Tokyo. In 2000, he moved to Toronto after working in Boston for four years; he has worked in over 18 cities all over the world since graduating from ADL in 1996.

Consuelo del Castillo (1998) is currently working as Treasury Manager at Fresenius Medical Care, the world's largest provider of dialysis products and services. The company is now located in Waltham, MA. She has been with the company for more than five years. Consuelo is still in touch with **Gustavo Bikkesbakker, Camila Dias, Thomas Kortmoller** and **Mary Hernandez** (1998), as well as with **Juliette Lefebvre** (2000).

Arthur Roggeband (1998) with his wife, two children and parents on moving day. He's now based in Reston, VA.



Agustin Arzeno (2000) sent an email to his classmates with the following greeting: "I hope this email finds you well. It's good to know that everybody is doing well and specially contributing to the world's population growth rate. Hazem, you started this!!! (see notes from fellow classmates below - lots of babies!) I'm still in South Dakota (where?) working for South Dakota State University and Cooperative Extension

Service as a Farm Management Specialist and I can't believe it's three years now! As for Marina and myself, we don't think will participate in this "baby-hype" that you guys are in; Candy (9) and Francisco (5) are the exact number for us to handle". Agustin is traveling to Guatemala in June of 2007 on a charitable mission for his church - he'll be acting as the official translator, among other things."

Hazem Farra (2000) sent this email message: "I did move to Lebanon 18 months ago and it has been a roller coaster from the first few months. It is such an unstable environment. I am not sure how long I can take it.... may be moving somewhere else come this summer. I have not added to my bunch of devils, still at 4 kids. I am not planning on adding any more. (To the right is a picture of my most precious treasures). I am still working for the family business but I have become less active in the US (down from 80% of my time to 50%) and more involved in our business development in the MENA region. I was an interim CEO for our tile distribution company in 2005, it is today the 2nd largest independent ceramic tile distribution operation in the U.S. with about \$200 million in sales. Fortunately, I was able to find a good CEO from the floor covering industry that has taken charge for 2006. The industries and geographies that I am currently working on are: Retailing in India, Building Material Manufacturing in the GCC, Home Financing in Saudi and Real Estate in Algeria. The above ranges from startup to acquisition. Quite a broad scope. I expect us to move forward with two out of the four opportunities."



Andres Londono (2000) wrote that he has elected to leave Ford. He accepted an offer from Honeywell to become New Product Development Program Manager in the Aerospace Division. Therefore, he will be moving to Phoenix, Arizona. His family plans to stay for as long as it takes to sell the home and after that they will join

Andres there. He urges friends to contact him in case they are close to the Grand Canyon or Las Vegas. Andres and his wife have a son Matias, born in 2006.

Armando Loynaz Machado (2000) writes that "I'm glad to announce that Ana Maria gave birth to our third child in October. His name is Juan Diego. Ana Maria and Juan Diego are doing great - little sleep though...just a quick note to let everyone know that family is growing."



Celso Maranzini (2000) and **Maria Luisa Labernia** (2000) had their second child, a boy, Celso Jose, last year. They sent this photo (right) of the angelic-looking Celso Jose, with his big sister Mari Gaby



Claudia Mojica (2000) sent an email with the following report: "I am in Miami, Aventura more exactly, doing fine. I'm working for 2 companies one imports tile and marble, the other furniture. Same owners and located in the same lot, 2 separate showrooms. The furniture one moves more through the Internet, so I set up and manage the web site, the e-bay store and all marketing. And for both I do accounting and administrative tasks. It's good, I have learned a lot, only that is family-owned and it's not easy but manageable. I just met Gabriela (pictured below), **Alex Moreira** (2000) and Kim's



daughter, she is adorable. I went with **Natalie Franco** (2000) and then we all had dinner in Coral Gables. They are all doing fabulous.

Natalie lives near me, few blocks apart and we see each other quite often and speak on the phone daily. Who else? **Patty and Gustavo Olano** (2000) are here in Miami, well Gustavo seems to be more in Mexico than here now, but they decided that Patty and the kids stay here in Miami for school, extra classes, friends, etc..

Mark Tan (2000) writes "My daughter's name is Corinne Tan Shu Wen and her birthdate is 3 July 2006. I was hoping for 4th of July but obviously she had other plans."



Look familiar?

John (Yanni) Vardis (2000) met with classmate **Juliette Lefebvre du Prey**, her husband and two year old son Axel in Greece, while vacationing this year.



Amulya Kapoor (2001) writes "I am in Bangalore with a division of Infosys Tech (Nasdaq: infy), working on corporate credit risk for Deutsche Bank. Things have been generally good with us." Amulya had the chance to meet with President Steve Hodges on his last visit to India.

Akshaya Panda (2003) has written: "I am still in Minnesota and plan to be here for next few years unless I get a very good offer from somewhere else. Now I am working on my green card that I should get within next 5/6 months. My kids and wife are nicely settled down in Minnesota and because of the excellent school education here I do not plan to move out of here in the immediate future."

Mauricio Palao (2005) writes "From my side, I can tell you that - as you know - I came back to Peru in February and started working for a local bank called Interbank in March as a Relationship Manager in Corporate Banking. A month ago I was offered a position as Product Manager in a different area in which we handle all the products and services the bank has for companies. I'm very excited about my new job!"

Massimo Andriolo (2005) reports, "After graduation and 12 years out of Italy, I decided to move back to Italy (city: San Cassiano -near Cortina d'Ampezzo-) and start working full time for my private equity company. Currently I'm working at a couple of projects, most of them related to

hospitality industry: -A buy-out of a regional hotel-chain; -restructuring of a very prestigious Italian hotel; international positioning of a high-end beauty-spa franchise (www.steiner cosmetics.com). Other projects are in cooperation with an "incubator" of innovative companies (<http://www.bic-suedtirol.org>) and related to 3 areas: A) digital communications (we just got € 4.000.000 public funds for a project in Brazil and one in China); B) e-health; C) cooperation with a company trying to merge Italian design and high-tech in the best possible way (e.g. lighting systems, furniture etc.)."

Andrew de Jesus (2005) says he is "Currently working with Citigroup here in Asia as part of their Management Associate program, however I am currently considering an offer by e-telecare to be a client manager for their US clients. E-telecare is a global outsourcing firm serving Fortune 100 companies."

Michaele Chan (2006) recently received an offer from HP as a Senior Marketing Manager in the U.S..

Pankaj Gupta (2006) just received an offer from KPMG as Associate - CFO Advisory Services in the U.S..

Ingrid McKenney (2006) is now working at iProspect, a marketing firm, as Search Marketing Specialist, in the US.

Karla Velez (2006) is now happily working at WRGrace as Senior Business Analyst, here in Boston.

Stay in touch

It's easy to stay in touch online with Hult— simply go to <http://alumni.hult.edu> and log in with your username and password. The online directory can also be used as an address book. Use it to find old friends or to network with fellow Hult alums. Be sure to update your own contact details so others can stay in touch with you. Our alumni site also offers you a lifelong @hult.edu email address, making it even easier for friends to find you. If you'd like your own @hult.edu email address or need a reminder of your username or password, contact Wendy.Li@hult.edu.

Hult Student Life



Professor John Edmunds in the atrium with students. Note the ever present cup of coffee...

International Education Week

Hult joined other educational institutions and a variety of governmental agencies in celebrating International Education Week 2006 from November 13-17. Sponsored by the U.S. Department of State and Education, International Education Week was established "to promote programs that prepare Americans for a global environment and attract future leaders from abroad to study, learn, and exchange experiences in the United States." Hult considers international education to be one of the cornerstones of our institutional mission and welcomed the opportunity to highlight this commitment. Activities included: Student-hosted Brown Bag Seminars - During lunch, students led their peers in lively information sessions on their home countries. Presentations were made on India and Singapore. Also included were two International Movie Nights and a Happy Hour where students were invited to dress in national costume.



American Thanksgiving

Hult students and families were invited to enjoy a traditional American Thanksgiving celebration with a twist. Hult provided the Thanksgiving staples - turkeys, mashed potatoes, gravy and stuffing - and the students were invited to select a favorite dish from their home country to share with the group. Side dishes for the turkey included Indian curry, satay from Singapore and Toad in the Hole from the United Kingdom. It was a true melting pot of tastes!



Students lining up for a Thanksgiving feast!

Hult Holiday Party

Hult hosted its first off-site Holiday Party at Sanctuary, a bar and nightclub in downtown Boston. With a red and gold theme, the students were dressed to impress. Good friends, great music and lots of dancing made for a memorable event just before the holiday break.



Students got into the holiday spirit at Hult's Holiday Party, hosted in downtown Boston.

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Update Your Contact Information.

In order for us to better stay in touch with you, please update your contact information and fax it to +1 617 746 1991 or email your details to Martha.Whyte@hult.edu.

First Name: _____

Last Name: _____

Class Year: _____

Email: _____

Mailing address: _____

Business Address: _____

Company/Employer: _____ Title: _____

Tel: _____ Mobile: _____